

Aluva,  
28.11.2022

**Date :**

To

The Deputy Director (Marketing)  
Kerala Tourism, Park View,  
Thiruvananthapuram-33,  
Tel: 0471-2560444  
Email: [accreditation@keralatourism.org](mailto:accreditation@keralatourism.org)  
[marketing@keralatourism.org](mailto:marketing@keralatourism.org)

Dear Sir,

Sub: Reply to clarification for online application submitted for Accredited inbound  
Tour Operator.

Ref: My Application No. KT/ACCR/000321/22 dated 26.10.2022.

Please refer to my above application under process before you. I submit the following replies for the various queries raised by you.

**1. Regarding reference letter from Bank.**

I herewith attach Letter dated 22.11.2022 received from my Bankers (The Federal Bank Ltd, Branch Kalamassery) respecting my account with them.


**2. Regarding Qualified staff**


I have submitted a list of 3 staffs as follows.

Sl.No	Name of Staff	Qualification	Designation	Experience	Remark
1	Pradeep.M.C	Diploma in Hotel Management from Sreerama Polytechnic	Manager	20 years	
2	V.M. Dileep	Diploma in Hospitality Management from EMPEE Institute of Hospitality Management	Executive Operations	17 Years	
3	Jyothilakshmi. V.P	Plus Two	Executive Operations	6 years	

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- 1) As per the norm of approval , minimum 3 experienced and well qualified executive staff ( of which 2 should have Diploma / Degree in Travel and Tourism from recognised university, IITM, KIITS or an institution approved by Government of Kerala or AICTE) are required. Mr. Pradeep has 20 years experience in Tourism and Hospitality industry and have Diploma in hotel Management from Government of Kerala Institution.
- 2) Executive Operations, Mr. V.M. Dileep has 17 years experience in Hospitality industry ( which include travel and tourism and have diploma from a reputed institutions).

### 3. Regarding Certificate from CA

We have attached CA Certificate dated 20.10.2022 stating

- (1) Capital Balance as on 31.03.2022 Rs. 4,00,564.02.
- (2) Turnover for 31.03.2022 NIL.

Further we wish to inform you that due to Covid – 19 Pandemic, we have not had any business for the F.Y. 2020-2021 and 2021-2022 which is a known fact globally. As we are concentrated in student study tour operation business there wont be any business during 1<sup>st</sup> half of financial years ( ie April to September). Hence we have no business in the first half of financial year. April 2022- September 2022 also. We are getting business in the 2<sup>nd</sup> half of the F.y. 2022-2023.

As informed, we started the Turnover of business in the year 2015. For the last 3 years of pre covid period our turnover from tour operation is as follows.

F.Y	Turnover
2017-2018	74,70,000.00
2018-2019	65,78,897.00
2019-2020	81,64,678.00

We are ready to submit certificate from CA for the above turnover.

Hope the above clarification / document will meet your purposes. Kindly do the needful to accept our application and issue Certificate at the earliest.

Thanking you,  
Yours faithfully,

FOR HOLIDAY CLUB



MANAGING PARTNER

Encl: As above