



**From**

Managing Director  
Rawabi Tours & Travel (India) Pvt. Ltd.  
Puthiyara, Calicut

**To**

The Director  
Kerala Tourism Department  
Thiruvananthapuram, Kerala

**Subject:** Submission of Manpower Profile – Rawabi Tours and Travel

Respected Sir/Madam,

Greetings from Rawabi Tours and Travel!

As part of our commitment to excellence and in view of potential collaborations and recognitions under Kerala Tourism initiatives, we are pleased to present a brief profile of the key manpower that drives our agency's success.

**Team Profile:**

**1. Pratheesh Menon – Chief Executive Officer (CEO)**

- **Experience:** 34 years in the Hospitality & Travel Industry
- **Specialization:** Sales & Administration
- **Career Highlights:**
  - 11 years of Gulf experience in Airline and Airport Operations.
  - Former North Kerala Manager for RAK Airways and Bahrain Air.
  - Expert in Destination Management and Customized Holiday Planning.

2. **Mohamed Haneefa, K – Manager - Operations**
  - **Experience:** Over 15 years in the Travel Industry
  - **Specialization:** Domestic and International Tour Packages, Spiritual Tours, Visa Documentation
  - **Career Highlights:**
    - Worked with Alhind Tours and Travels (Mumbai and Calicut) for 7 years.
    - Travelled to over 12 countries, gaining international exposure.
3. **Fazeela – Reservation Manager cum Tour Operator**
  - **Specialization:** Itinerary Planning and Destination Management (Domestic & International)
  - **Travel Exposure:** Visited more than 5 countries.
4. **Mohamed Iqbal TTP – General Manager, Holidays Department**
  - **Experience:** 40 years in the Airline and Holiday Tourism sector (India & International)
  - **Specialization:** Airline Operations, Holiday Package Management, and Destination Coordination.
5. **Shaju M – Finance Manager**
  - **Experience:** Over 32 years in Financial Management for the Travel and Tourism Sector
  - **Specialization:** Expertise in travel-related accounting, budgeting, and financial planning. Proven track record in regulatory compliance, financial auditing, and cost control strategies.
6. **Ayshath Safreena MH – Operation Manager (Incoming Division)**
  - **Experience:** 6 years with Rawabi Tours and Travel
  - **Specialization:** Customer Service, Tour Coordination, and Itinerary Execution.
7. **Sanjay V M – Resort Manager and Contractor, Wayanad**
  - **Experience:** 7 years in Resort Management and Operations
  - **Specialization:**
    - Extensive experience in overseeing resort activities, guest services, and operational management in the Wayanad region.

- Expertise in maintaining high service standards and coordinating resort-based tourism experiences.

**8. Adarsh Kumar P A – Executive, Sales & Operations**

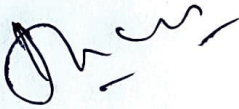
- **Academic Background:** BBA Aviation Graduate
- **Experience:** 6 months
- **Specialization:**
  - Strong knowledge in Management, Sales, and Customer Service.
  - Skilled in Client Relationship Management and Strategy Development.

Our team reflects a strong blend of international exposure, destination expertise, operational excellence, and customer-centric service. We believe that our manpower capabilities align perfectly with the vision of Kerala Tourism to offer world-class travel experiences.

We look forward to continuing our contribution to Kerala's travel and tourism industry and collaborating with Kerala Tourism in the near future.

Thank you for considering our profile. We are open to any further clarifications or discussions as required.

**Warm Regards,**



**ABDUL SATHAR KT**  
Managing Director  
Rawabi Tours and Travel